



The Power of Networking: A How-To Networking Guide for Your Career Business Success! (Paperback)

By Sheila Savar

Savar and Associates, LLC DBA Bama Press, United States, 2008. Paperback. Book Condition: New. 224 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Why is it that a recent college graduate lands his dream job while another takes months to find any job? Why do some people move quickly up the corporate ladder while their equally qualified peers can't seem to even move to the next level? Why is it that two equally ambitious and hard working entrepreneurs end up with different results - one with amazing business growth - while the other goes out of business? What are the secrets Power Networkers use to make lasting impressions and build global networks that can be accessed repeatedly to achieve goals and objectives? In *The Power of Networking*, author Sheila Savar, shares her strategy and process for building a powerful network that helps to you achieve your rapid career and business success. Learn: . The importance of creating your professional brand. . How to select networking functions that offer the greatest Return on Networking Investment (RONI). . How to develop a Company Position Statement that encourages dialogue and relationship-building. . A step-by-step networking process guaranteed...



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